



## Form CRS – Client Relationship Summary

### Introduction

SAMCO Capital Markets, Inc. (“SAMCO”), is registered with the Securities and Exchange Commission (“SEC”) as a broker-dealer. Brokerage and investment advisory services and fees differ, and it is important for you to understand the differences. There are free and simple tools available to research firms and financial professionals at [www.investor.gov/CRS](http://www.investor.gov/CRS) which also provides educational materials about broker-dealers, investment advisers, and investing.

### What types of investment services and advice can you provide me?

We offer brokerage services to retail investors, including: selling corporate debt securities, retailing corporate equity securities, U.S. government securities broker, Mutual fund retailer, selling interests in mortgages or other receivables, Municipal securities broker, Municipal securities dealer, Non-exchange member arranging for transactions in listed securities by exchange member, Put and call or option writer, Private placement of securities, selling tax shelters or limited partnerships in primary distributions, Trading securities for own account, and Underwriter or selling group participant (municipal bonds, corporate securities other than mutual funds). SAMCO offers its brokerage services to retail investors either as commissions based on trades in your account or markup/markdown.

SAMCO will not monitor your account or investments as part of our standard services. SAMCO will not trade your account on a discretionary basis; instead, you must direct SAMCO to act in your account. Despite non-monitoring of your account, and non-discretionary action by SAMCO, if you open an account with our firm, we will ask about your current financial situation, existing resources, goals, objectives, and risk tolerance, so we can understand if SAMCO’s services match your needs and recommend an account type (e.g. cash, margin, IRA, etc., or the services of an Investment Advisor instead of a broker dealer). Additional information about our brokerage services is located is available online at [www.samcocapital.com](http://www.samcocapital.com).

### Questions to Ask Us:

- Given my financial situation, should I choose a brokerage service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do those qualifications mean?

### What fees and costs will I pay?

Fees and costs affect the value of your account over time. SAMCO offers its brokerage services to retail investors either as commissions based on trades in your account or mark-up/mark-down on fixed income transactions. SAMCO will charge you a commission when we buy or sell an investment for you. This commission is generally based on a percentage of total dollar amount of the transaction; therefore, a retail investor will be charged more when there are more trades in his or her account. For fixed income transactions, such as Municipal bonds, and principal transactions (securities that SAMCO has in inventory), SAMCO generally charges a markup/markdown instead of a commission. Markup/markdown (or price spread) is the difference between the selling price of a security and the cost. It is often expressed as a percentage over the cost. A markup is added into the total cost incurred by SAMCO in order to cover the costs of doing business and create a profit. SAMCO has an incentive to sell a bond to you at the current market price plus a markup, or to buy a bond from you at the current market

price less a markdown. If SAMCO buys or sells a bond for you on the same day that SAMCO buys or sells that bond for our own account, the markup/markdown will be displayed on your trade confirmation.

## **What are your legal obligations to me when acting as my broker? How does your firm make money and what conflicts of interest do you have?**

When we act as your broker, we have a fiduciary duty to place the interest of our clients ahead of our own.

SAMCO receives a commission or markup/markdown on customer transactions. You could also pay charges for certain investments and maintaining your account. Retirement accounts typically have an annual fee to maintain the account (e.g. IRA, ROTH IRA, Rollover IRA, etc.). Some investments, such as mutual funds and exchange traded funds charge additional fees that will reduce the value of your investments over time. There are also regulatory fees that are added to transactions (for instance, the SEC charges a fee on every sell transaction in equity securities).

The investment professionals are paid a portion of the commission or markup/markdown charged to you on a transaction. Although some investment professionals' compensation is salary based, most investment professionals' compensation is commission based. SAMCO's investment professionals may therefore have an incentive to encourage a retail investor to trade often. For certain mutual fund families an investment professional may receive marketing or distribution fees (generally referred to as 12b-1 fees). SAMCO does not provide any other cash or non-cash compensation to our investment professionals.

Additional information about SAMCO is available online at [www.samcocapital.com](http://www.samcocapital.com).

### **Questions to Ask Us:**

- Help me understand how these fees and costs will affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs and how much will be invested for me?
- How do you determine what fee I will be charged?

## **Do you or your financial professionals have legal or disciplinary history?**

SAMCO does not have reportable disciplinary history; certain financial professionals do have reportable disciplinary history. Visit <https://www.investor.gov> or <https://brokercheck.finra.org/> for a free and simple search tool to research our firm and our financial professionals.

## **Additional Information**

You can find additional information about SAMCO's brokerage services on the FINRA Broker Check website at <https://brokercheck.finra.org> and by searching CRD #136532. You may also contact our firm at (512) 794-9100 and talk to any one of our investment professionals or support staff.

### **Questions to Ask Us:**

- Who is my primary contact person?
- Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?